

	Sanjay Ghodawat University, Kolhapur Established as State Private University under Govt. of Maharashtra. Act No XL, 2017		2018-19
Year and Program 2018-19/MBA	School of commerce and Management	Department of Management	
Course Code MMC IB 618	Course Title Export –Import Documentation and Procedures	Semester – Even	
Day and Date <u>Tuesday</u> 04/06/2019	End Semester Examination	Time: 3 hrs, Max Marks: 100 2.30 to 5.30 PM.	

Instructions: 1) All Questions are compulsory.

		Marks	COs	Blooms Level
Q.1	Answer/Solve the following			
a)	Explain the different preliminary steps to be taken in respect of establishment of a business firm and registrations required to be made into export business.	10	CO1	L2
b)	When goods are exported by sea select which are the various documents required related to shipment.	10	CO1	L3
	OR			
b)	Identify the significance and difference of international Business Contract to an Exporter in an Comparison to sale contract for supply of goods in India.	10	CO1	L3
Q.2	Answer/Solve the following			
a)	Infer the basic function of clearing and forwarding agent to ensure timely and smooth shipment of goods to the importer.	10	CO2	L4
b)	Examine the procedure for central Excise clearance in respect of exempted units.	10	CO2	L4
	OR			
b)	Examine the central excise clearance procedure for all export shipment under claim for rebate of duty with and without physical examination of goods.	10	CO2	L4
Q.3	Answer/Solve the following			
a)	ABC Ltd. got an order for raisin export to Dubai, Determine which methods of receiving payment in case of export contract.	10	CO3	L5
	OR			
a)	Before the shipment of the goods to foreign country determine which type of financial assistance can be availed by the any firm	10	CO3	L5

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Q.4 Answer/Solve the following

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|----|---|----|-----|----|
| a) | Evaluate the different methods of post shipment finance. | 10 | CO4 | L3 |
| b) | Discuss the different steps involved in completing an export transaction from the stage of obtaining the order to the final stage of payment getting. | 10 | CO4 | L6 |
| c) | Explain the custom clearance process organization has to fulfill to import the raw material to manufacture the finished goods., | 10 | CO4 | L5 |

OR

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|----|---|----|-----|----|
| c) | Interpret the difference in documentation and procedures between manual and computerized customs clearances for export. | 10 | CO4 | L5 |
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Q.5 Answer/Solve the following

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|----|--|----|-----|----|
| a) | The objective of FERA was to conserve foreign exchange and put them to judicious utilization while the focus of FEMA is to facilitate external trade and maintain an orderly growth of foreign exchange market in India. Discuss | 10 | CO3 | L6 |
| b) | Explain the different methods of Quality control and Pre-shipment inspection. | 10 | CO3 | L5 |

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